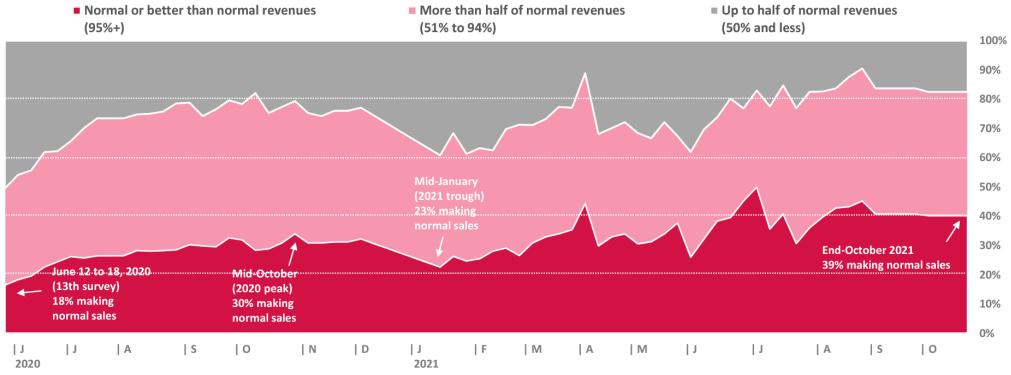
# Industry Trends, Growth Opportunities and Barriers to Full Recovery

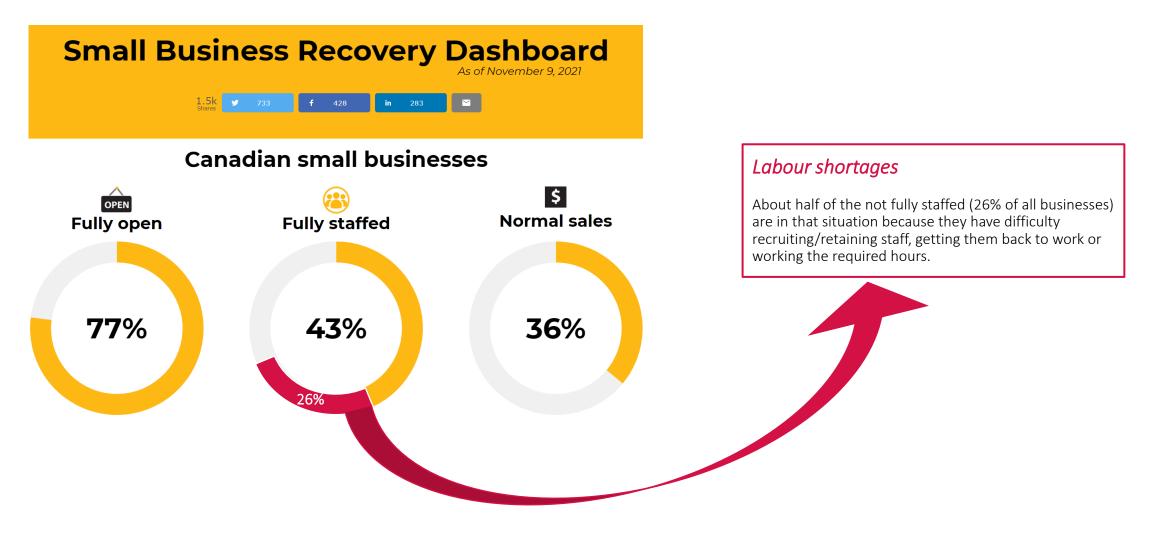
Ottawa Economics Association Webinar, November 16, 2021 Simon Gaudreault, vice-president of national research, CFIB

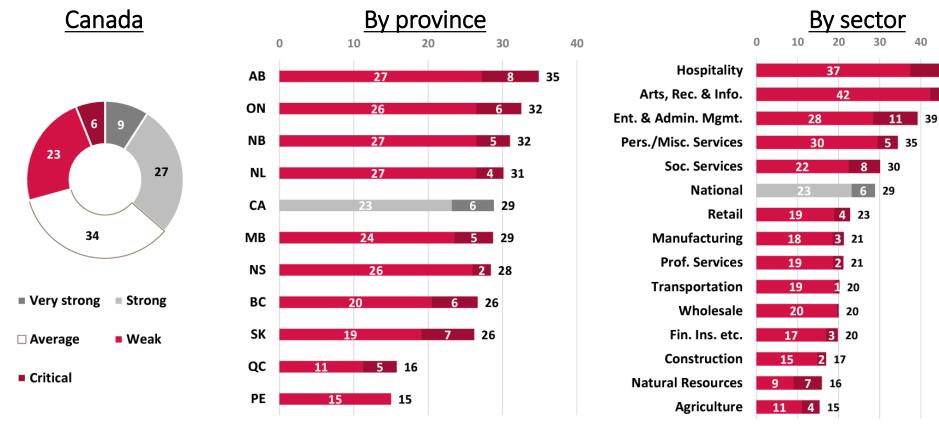
### Canadian businesses, by revenue status



Source: CFIB, COVID-19 and Your Voice surveys – April 2020 to October 2021.

Over 6 out of 10 businesses are still not back to making normal revenues.





#### **Overall business health\***

Source: CFIB, Your Voice – October 2021 survey, October 14-27, 2021, final results, n = 4,109.

\*Note: full question was 'How would you describe the overall health of your business right now (including cash flow and financial health, employee/customer satisfaction, systems and processes, etc.)?'

#### Sector optimism: CFIB Business Barometer ©

		Next 3 months				Next 12 mont			
m/m % var.		Short-term Index			Long-term Index		ex	m/m % var.	
-0.9	3	54.6		Health		7	0.5	2	-1.0
11.1	7	54.2		Prof. serv.		6	8.3	7	5.3
-6.9	4	53.1		Fin., insur.		6	8.5	2	-3.8
-5.2	2	52.1		Manuf.		64	4.9	2	-3.4
-3.7	2	51.5		Nat res.		6	9.1	7	4.6
-1.1	2	50.0		Transp.		54	4.6	2	-6.7
-1.1	2	48.5		Wholes.		6	3.4	2	-2.2
1.1	7	46.7		Info., recr.		7	1.6	2	-2.9
-5.2	2	46.2		Pers. serv.		6	0.8	2	-2.2
-0.6	2	46.1		Retail		5	9.3	7	6.2
-10.5	2	43.0		Agric.		5	0.8	2	-5.5
-2.1	2	42.5		Constr.		5	5.0	2	-4.9
-8.2	2	40.6		Hospit.		5	9.7	3	-6.1

Source: CFIB, Business Barometer©, October findings are based on 841 responses from a stratified random sample of CFIB members, to a controlled-access web survey. Data reflect responses received from October 4 to 18. Findings are statistically accurate to +/- 3.4 per cent 19 times in 20.

\*Note: Sector sub-indexes, with the exception of Retail, are calculated as 2, 3 or 4-data pts moving averages.

#### More data and analysis at cfib.ca/barometer

#### **Top concerns heading into the fall**

	#1	#2	#3		
CANADA	↑ cost of doing business (74%)	Supply chain challenges (63%)	Labour shortages (54%)		
Agriculture	↑ cost of doing business (75%)	Supply chain challenges (71%)	Social polarization/divisions (56%) Inflation (56%)		
Natural Resources	Labour shortages (58%)	↑ cost of doing business (56%)	Supply chain challenges (49%)		
Construction	Supply chain challenges (79%)	↑ cost of doing business (76%)	Labour shortages (67%)		
Manufacturing	↑ cost of doing business (82%)	Supply chain challenges (77%)	Labour shortages (61%)		
Wholesale	Supply chain challenges (84%)	↑ cost of doing business (71%)	Inflation (57%)		
Retail	Supply chain challenges (77%)	↑ cost of doing business (75%)	Inflation (55%)		
Transportation	↑ cost of doing business (76%)	Labour shortages (68%)	Inflation (61%)		
Arts, Recreation and Information	Winding down relief while cont. restrictions (65%)	↑ cost of doing business (64%)	Future lockdowns/restrictions (61%)		
Finance, Insurance, Real Estate	↑ cost of doing business (64%)	Inflation (55%)	Labour shortages (48%) Medium-term health of economy (48%)		
Professional Services	↑ cost of doing business (61%)	Inflation (48%)	Future lockdowns/restrictions (41%)		
Enterprises and Admin. Mgmt.	↑ cost of doing business (77%)	Labour shortages (59%)	Inflation (47%)		
Social Services	↑ cost of doing business (62%)	Labour shortages (49%)	Future lockdowns/restrictions (48%) Personal physical/mental health (48%)		
Hospitality	↑ cost of doing business (84%)	Labour shortages (73%)	Winding down relief while cont. restrictions (67%)		
Personal, Misc. Services	↑ cost of doing business (74%)	Supply chain challenges (63%)	Inflation (54%)		

Source: CFIB, Your Voice – October 2021 survey, October 14-27, 2021, final results, n = 4,084.

\*Note: Respondents were allowed to select more than one answer choice. Percentages will not add to 100%.