The Hospitality Industry in Ontario COVID-19



Tony Elenis
President & CEO
Ontario Restaurant Hotel & Motel Association (ORHMA)
telenis@orhma.com

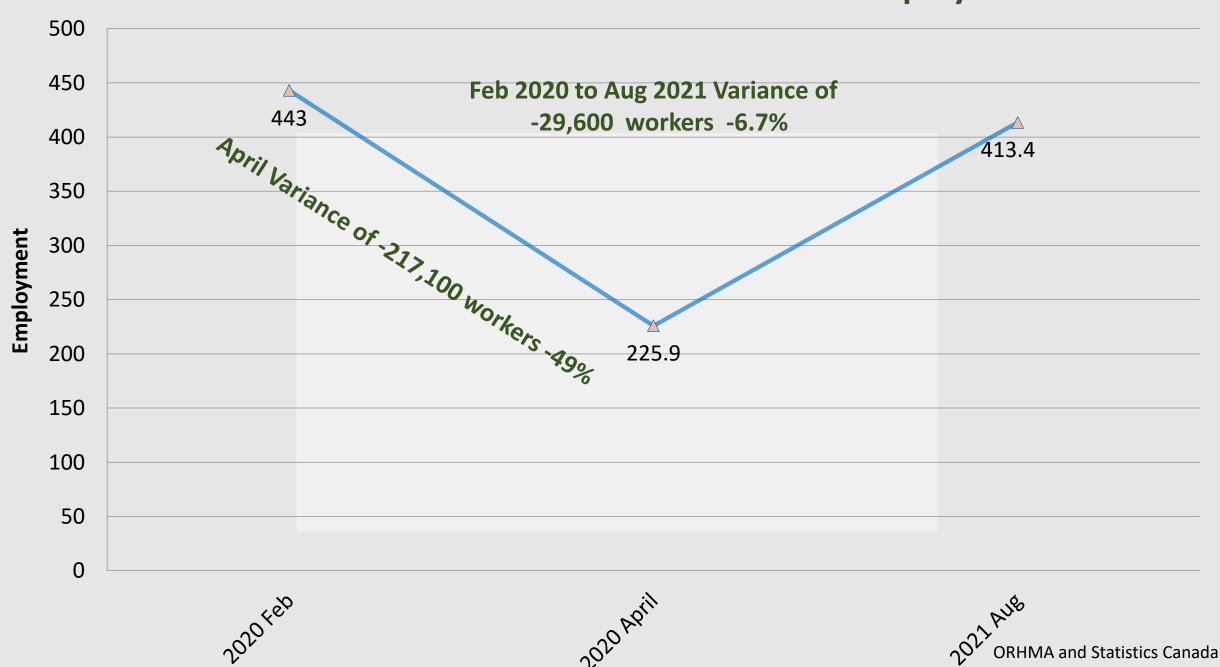


The Hospitality Industry in Ontario — COVID-19 Current State

- March 2020 Devastation at a rapid pace
- Uncharted voyage
- Optimism with turbulence



Ontario's Accommodation and Foodservice Employment



The Hospitality Industry in Ontario — COVID-19 Current State/Forecast

- Hotel Sector-Not out of the woods but seeing optimism
 - 2020 Occupancy drop by 35%
 - 2021 to date up by 2%
- Restaurant Sector- Depressed financial climate
 - 2020 Full Service Revenue drop by 40%
 - 2021 to date up by 7%
- Both sectors aiming for 2023 for income return to pre COVID-19 levels



The Hospitality Industry in Ontario — COVID-19 Barriers to the Recovery Road

- Border Efficiencies
- Healthy Global Climate
- Business Confidence
- Consumer and Business Behaviour Changes



The Hospitality Industry in Ontario — COVID-19 Barriers to the Recovery Road

- Workforce
 - Baby Boomers Exiting
 - Less Youth
 - 15-19 year old's 135K less today than 2011
 - 20-24 year old's 12% of the population in 2020 vs 20% in the late 1970's and 1980's
 - Immigration Policies
 - Large waves in previous years beneficial to service industry
 - Not appealing to our youth
 - Career path development



