Enabling British Columbia's Creative Sector Prem Gill, CEO, Creative BC



(crea

creativebc.com)

@creativebcs

Territorial Recognition

We gratefully acknowledge the lands, languages and cultures of the **34 First Nations** that are Indigenous to what is now called British Columbia. The motion picture industry is fortunate to live and work on their unceded ancestral territories.



Please explore Indigenous languages, arts and heritage on **The First Peoples' Map**, created by First Peoples' Cultural Council in collaboration with First Nations communities and Indigenous artists, language champions, Elders, Knowledge Keepers and cultural workers.

Read the Indigenous Screen Office Protocols - resources and — wise practices for working with Indigenous peoples, stories and communities. <u>https://iso-bea.ca/resources/protocols/</u>





Agenda

- 1. British Columbia's Creative Sector + Scale
- 2. Creative BC's Role, Context and Services
- 3. Value Chain + our Programs
- 4. Supporting the Creative Industries: 9 Enabling Factors
- 5. Impacts of COVID-19 and Strategic Issues
- 6. Sector-Wide Stewardship through Creative BC
- 7. Focus on Motion Picture: Projections, Sustainability + Gig Work



The creative sector consists of five industries, and one segment that contributes to all



Publishing

Digital Media

Publishing

Motion **Picture** Music + Sound Recording Multi-Creative Industry Services



Creative BC built CIERA to measure them

Creative Industries Economic Results Assessment – based 100% on Statistics Canada datasets

COVID YEAR 2020	Total GDP	Direct Output	Total Jobs / est. people
Motion Picture	\$1.83B (-16%)	\$2.35B*	28,018 / 61,892 (-13%)
Interactive + Digital Media (video games only)	\$1.25B (+3%)	\$1.23B	12,583 /na (-1%)
Music + Sound Recording	\$203M (-36%)	\$284M	4,067 / 8,190 (-37%)
Magazine Publishing	\$107M (-34%)	\$133M	1,366 / na (-23%)
Book Publishing	\$25M (-11%)	\$28M	280 / 1,700 (-11%)
Multi-Creative Industry Services	\$1.02B steady	\$1.1B steady	11,899 / na (-15%)
TOTAL	\$4.44B (-10%)	\$5.1B (-15%)	58,213 / 93,000 (-14%)

*Creative BC tax credit application insights show motion picture production has returned to pre-pandemic levels: \$3.5B total production spending estimated in 2021 on 450 shows (an industry record count of productions)



Creative BC role is to unite and champion the sector

"Creative BC is a very valued collaborative partner that is a strong asset for the industry, which takes care of key programs that support competitiveness and works collaboratively with industry and labour."

~ Motion Picture Industry Organization leader

Supporting the province's creative sector to reach its economic, social, environmental and creative potential at home and globally.



Structure and Purpose

- Independent non-profit society established by government
- economic development organization
- Province's agency of record for creative sector
- Bridging industry and government as a trusted intermediary
- Investment support + strategic leadership

Mandated Delivery

- Funding programs
- Film commission services
- Motion picture tax credits
- Investment attraction and stewardship

Key Strategic Initiatives

- Creative Pathways (industry funded)
- Reel Green (industry funded)
- Indigenous Fund (industry funded)
- Creative Industries Economic Results Assessment (CIERA)
- Annual Impact Report
- BC Creates

We facilitate opportunity within a broader ecosystem

Clients Collaborators Competitors

INDUSTRY FUNDERS

Association of Provincial and Territorial Funding Agencies; Indigenous Screen Office; Black Screen Office; Private-Public funders including Telefilm, Canada Media Fund, Factor, etc.; Public funders (gov'ts) - Indigenous, municipal, provincial, federal; Private Sector; Economic Development

INDUSTRY NETWORKS

Industry Associations, Labour Unions, Initiatives (Reel Green), Advisory Committees, Directories

CREATIVE SECTOR ECOSYSTEM

CREATIVE BC

INDUSTRY HUBS

Festivals Institutions (training) Performance Venues Awards + Events

INDUSTRY BUSINESSES

Creation > Production > Distribution Creators of Intellectual Property, Creative Companies, Sector Service + Supply Companies, Marketers and Distributors

PEOPLE, PROJECTS, COMPANIES, PRODUCTS, ECOSYSTEM, EXPORT

INDUSTRY CONTEXT

- **Social:** need to increase social capital of B.C. creative products
- Cultural: need to support sovereignty, reflect diversity
- **Political:** need to quantify/expand value proposition to other ministries/governments
- **Economic:** need to redefine success by industry
- Environmental: need to fight climate change
- **Technological:** need to anticipate/ adapt to rapid innovation



Services and Programs Differ by Industry

	Book Publishing	Interactive + Digital Media	Magazine Publishing	Motion Picture	Music + Sound Recording
Direct Investment via Domestic Funding Programs	~	~	~	~	~
Fax Credit Administration	×	×	×	\checkmark	×
Provincial Commission Services	×	×	×	~	×
Local Ecosystem Cultivation	\checkmark	~	\checkmark	\checkmark	\checkmark
Strategy – Leverage, Export, Business Development	\checkmark	~	~	~	\checkmark
Operational Funding Administration – associations or regional commissions	~	×	\checkmark	\checkmark	\checkmark
Expertise, Business & Marketing Intelligence	\checkmark	\checkmark	~	\checkmark	\checkmark
Communications + Audience Building via traditional and social media, storytelling	\checkmark	~	\checkmark	\checkmark	\checkmark
Industry Development via Association Partnership and Strategic Initiatives BC CREATES	ABPBC	DigiBC The information of Balance Markets by Assession of Balance Distances		mppia	musicbc
				CANADA Canadian Media Producers Association BC Producers Branch	

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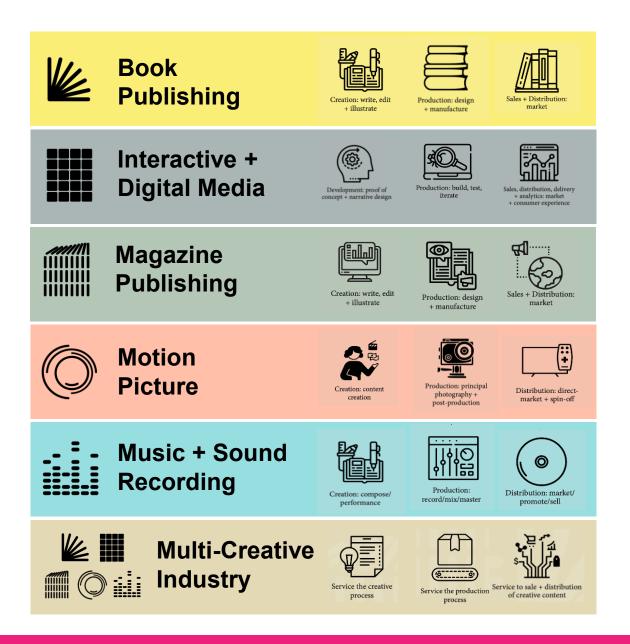
The Creation Value Chain

Storytelling, and the creation of intellectual property (IP) in the form of "creative content" is largely similar across all 5 industries:

CREATION

PRODUCTION

DISTRIBUTION



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FY2021/22 Programs

620

ATTRACTED ~\$2.76M 8 Programs Rogers Indigenous (4 yrs) Rogers Doc. (in FY21/22) **CMPA** (in FY21/22) 207 recipients + \$1.35M **\$10.1M REEL FOCUS BC** 962 applications FY 21/22 PROGRAMS **ATTRACTED** ~\$5.9M Van Music Fund (in FY21/22) 8 Programs **RECIPIENTS** + \$300K 245 recipients 1,493 applications **AMPLIFY BC** \$2.35M ~\$1.5M ATTRACTED ATTRACTED INVESTMENTS **BC Arts Council 4** Programs + \$675K 110 recipients **192** applications **OTHER**

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9 Enabling Factors for B.C.'s Creative Industries

The value of B.C.'s creative industries to our provincial culture through the reflection, expression and documentation of our history is important to note.

To extract increasing worth from the creative industries, Creative BC's research identified Nine Enabling Factors that positively impact value creation by the industries Creative BC serves and in turn, the ripple effect of their positive contributions to our lived experience.

CIERA™

- 1. Training + Development
- 2. Networks + Institutions
- 3. Access to Markets
- 4. Technology Adoption
- 5. Access to Funding
- 6. Facilitative Regulation
- 7. Justice, Equity, Decolonization, Diversity, Inclusion
- 8. Infrastructure
- 9. Other Favourable Business Conditions

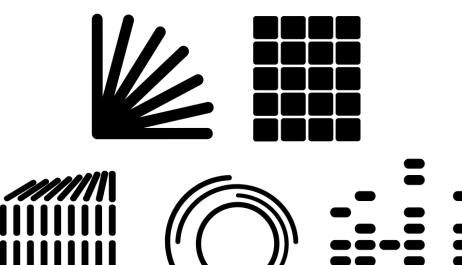




COVID-19 Impacts



Ongoing Challenges Vary by Industry





Issues to address across all 5 industries

Current Position

Global demand for creative content has never been higher

The channels and ways content is consumed is being diversified and disrupted rapidly

B.C. is truly a global leader in live action, animation/VFX and video games

Creative voices and the stories they tell play a significant role in shaping society's norms and values

Imperative to do the JEDDI work (Justice, Equity, Decolonization, Diversity and Inclusion)

Heavy carbon footprint of various facets of the industries must be addressed

travel to global markets paused and hybrid market models offer new opportunities and challenges



digitization and content as a service requires creators to protect their intellectual property

competitiveness of rapid innovation and other jurisdictions' investment



Greater visibility, access for Indigenous, Black and creators of colour to funding and creative pathways for jobs needed



Equity-focused streams and programs, building cultural competence

Real inves

Real changes need to be made including investments into clean energy and local infrastructure



Sector-wide stewardship includes new strategic services that address challenges





CIERA[™]

Bringing public datasets

into our story

Advocacy through Insight











Coalition + Storytelling





Workforce Development with Equity Streams



Cultural Competence Tools for Industry



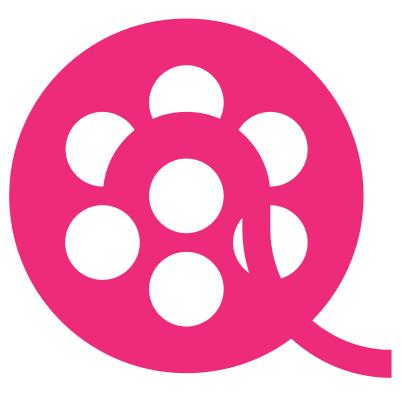
Service + Leadership



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Projections and the future of film and television production



Activity levels across B.C.'s full-service motion picture industry are at an **alltime high, back to pre-pandemic levels**

Creative BC estimates show **B.C. total** production spend of \$3.5B in 2021 on 450 productions



Focus on Job Growth in a Gig Economy Freelance Work – the norm for the creative industries



Traditional Full- and part-time work is measured based on aggregate hours to derive count of jobs



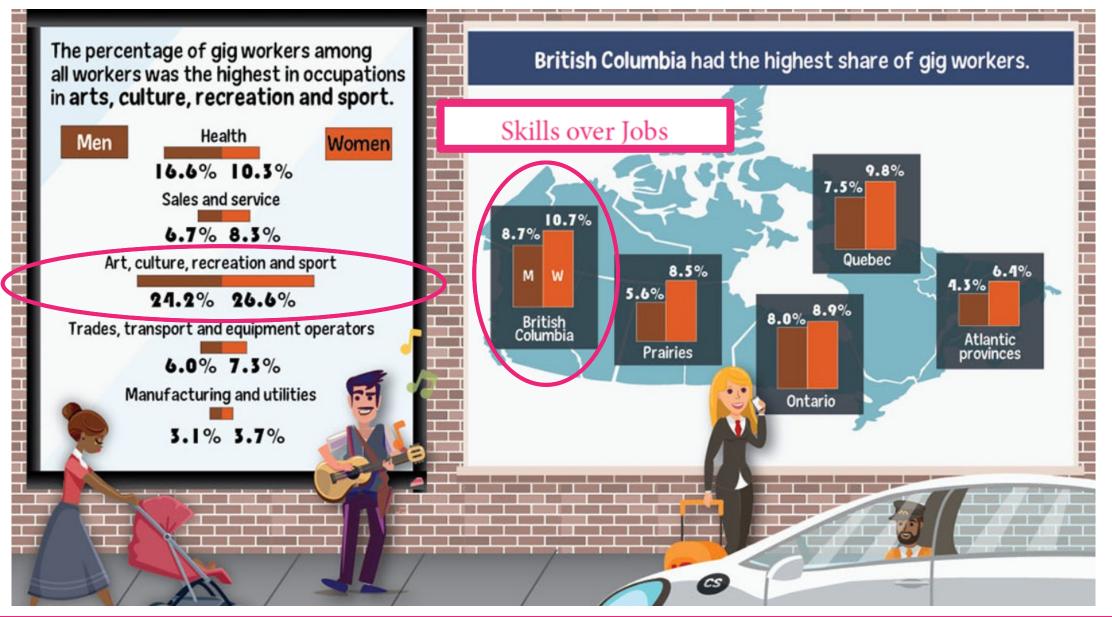
Freelance is about skills over jobs



B.C. Motion Picture Physical Production Labour Market Study 2019

- Until the **2019 labour market study**, measurement was difficult as only public datasets existed
- Study found **48,300 people working "below-the-line**" in B.C.'s film industry (directly employed for freelance work)
 - Two payroll companies deliver the vast majority of wages
 - 6 unions and guilds provided data
 - Statisticians integrated the data for headcount
- Contrast that with **StatsCan's 21,305 direct** and 35,332 total in CIERA 2019 (pre-pandemic)
- Ongoing work and collaboration to contribute to shared knowledge at the provincial and federal levels

Future Inquiry: Canadian gig workers, 2016 (published by Stats Can in 2019)



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CIERA Expansion under way: Music Research Pilot



Trade: Annual results for inter-provincial and international trade

Linkages: Quantification of economic interdependence between creative industries and with other industries

Labour: Annual results for detailed labour productivity characteristics

Demographics: Composition of the the labour force by various demographics

Regional Analysis: Quantification of economic activity associated with creative industries in B.C. economic regions

Environment: Exploration of environmental datasets and green input calculators associated with creative industries in B.C. economic regions





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